

Team Development Solutions

Unlocking potential. Elevating performance.



About Us

Our Why

We believe in people. Period. We believe in the goodness of people and our people's desire to live life's journey to the full. This implies a continual strive to be a better version of ourselves.

We exist because we truly believe that people are the energy of any organisation. We help companies to unlock the full potential of their teams.

Together with our clients, we drive their vision forward by supporting the building of motivated and high-performing teams.

Our Principles

01 Challenge On

We don't take anything at face value because we know that at most times there is more that lies beneath the surface. We seek to understand by asking the tough questions that ultimately lead to the important truths.

02 Think Ahead

We embrace the vision of companies and think ahead to build teams able and ready for what's to come. We use our expertise to spot trends and anticipate the skills that will empower talent in the future.

03 Build Resilience

Like in life, the world of business is full of challenges and hurdles to surmount. We strive to build strong and adaptable teams, with the mental conviction to keep going despite what lies ahead.



Team Development Solutions

Unlocking Potential. Elevating Performance.

Building a functioning team can be incredibly complex, but getting it right is a pathway to high-performance, productivity and job satisfaction.

At the heart of high-performing teams is a deep understanding of its intricate dynamics and the unique challenges each team member faces. This understanding is crucial, especially when operating in a rapidly changing world.

Our approach is always centred on getting to know you, your culture and your challenges. We delve deep into your specific needs and the context in which you operate, then guide your team through a customised session that helps to identify and target the issues you face – whether that's at the individual or team level.

Using the latest of neuroscience technology

Our innovative sessions leverage a range of PRISM Brain Mapping diagnostic tools to deliver insights that are not only relevant but transformative. These insights guide your leaders and team members toward the changes necessary to unlock their full potential on the journey to high-performance.



Empower your journey with our expert team through 1-2-1 coaching

There is a community of incredible humans at the heart of everything we do, and that includes our pool of coaches. They all have business experience in their own right and are all deeply passionate about creating transformational change for their coachees.

Any individual development needs highlighted during our team workshops can be supported by an appropriate programme of ongoing 1-2-1 coaching.

“Talent wins games, but teamwork and intelligence win championships.”

- Michael Jordan

Our Solutions

01 Team Dynamic Workshops

Identify blind spots. Build cohesive teams.

Our Team Dynamic Workshops are PRISM Brain Mapping lead sessions designed to enhance team performance and collaboration by highlighting the variety of behavioural preferences within a team. By understanding these differences, teams can improve their synergy, reduce conflicts, and enhance overall effectiveness.

In today's relentlessly changing world, teams face unprecedented challenges that, left unchecked, can hinder the achievement of personal and organisational goals.

PRISM Team Maps are invaluable in helping teams recognise their collective strengths and identify potential blind spots that could impact their success.

PRISM Brain Mapping goes beyond just delineating team strengths—it also provides leaders with crucial insights into team dynamics and performance areas needing improvement.

But as with all diagnostic tools on the market, they are only as good as the expertly facilitated conversation that follows.

Without making the insights land, it's worthless. All of our expert facilitators are also accredited PRISM Practitioners, so you're in safe hands.

The wider session will be tailored towards themes you wish to explore and can be entirely adapted to meet your specific brief.



**“Not finance. Not strategy.
Not technology. It is
teamwork that remains the
ultimate competitive
advantage, both because it
is so powerful and so rare.”**

– Patrick Lencioni

02 Team Diagnostics Workshops

Zero in on the DNA of high-performance

Our Team Diagnostics workshops offer an alternative approach to getting your team on the same page. Leveraging the PRISM Team Performance Diagnostic platform, our facilitated workshop is designed specifically for organisations that are driven to develop high-performing teams, but may currently be at a sticking point.

Think of it like a team focused 360 that zero's in on the DNA of high-performance metrics. Our workshop will provide analysis of your team's current performance to help you collectively identify what you feel you need to focus on to improve performance.

The Team Diagnostic report measures the way in which team members feel the team responds to 12 key result areas;

- 6 relate to the 'achievement' of team goals
- 6 to team 'relationships'.

The carefully facilitated output will guide the group through a deep and insightful exploration. Together we'll confront challenges, celebrate strengths and set a platform for future success.

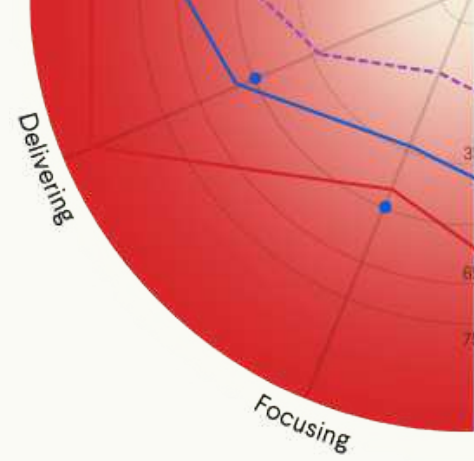
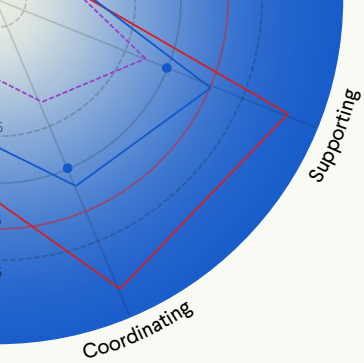


How does your team *really* feel about its:

- Achievements
- Relationships
- Teamworking Skills
- Commitment to Teamworking
- Organisational Culture
- Team Morale

“A team is not a group of people who work together. A team is a group of people who trust each other.”

- Simon Sinek

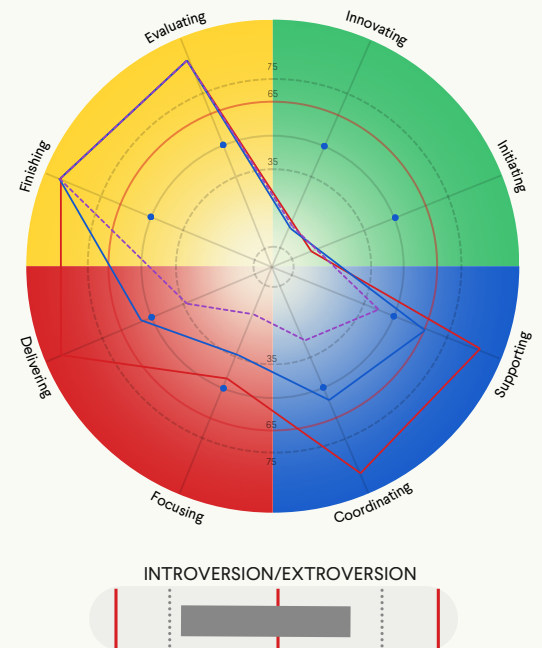


What is **PRISM** Brain Mapping?

PRISM Brain Mapping is a sophisticated, online neuroscience-based platform used to help gain self-awareness and understand how to situationally adapt communication style to meet the needs of others with different behaviour preferences, whether that's your team, your direct reports or your clients.

It leverages some of the most up-to-date neuroscientific discoveries to provide users with a series of maps which are representations of how they prefer to respond to the world around them.

The insights frequently lead to 'lightbulb moments' for participants and offer a wonderful opportunity to pinpoint areas for development.



Our experience

● WHERE WE HAVE OPERATED

● OUR OFFICES



UK



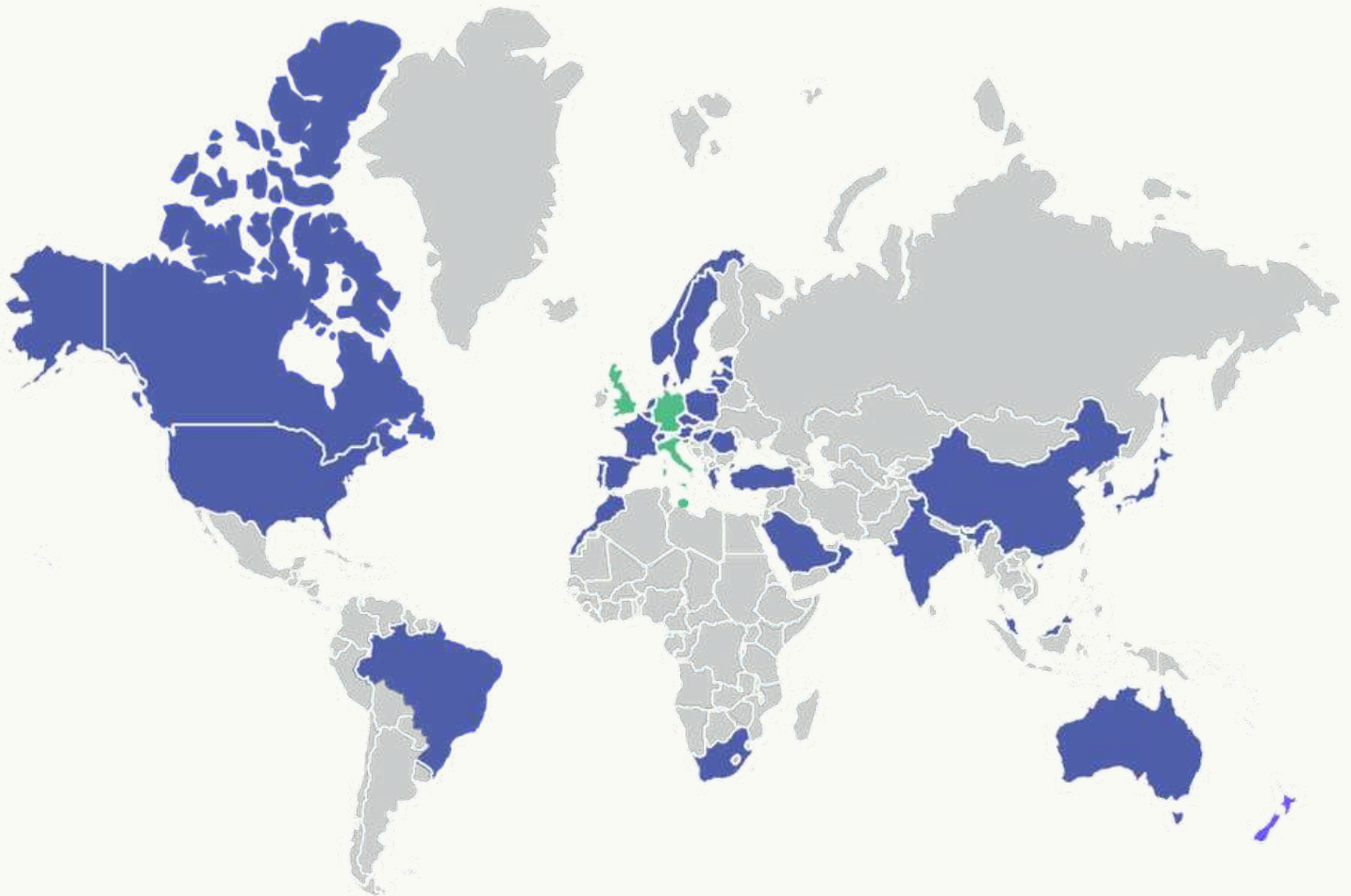
MALTA



GERMANY



ITALY



04

We're based
in 4 countries

43

We've
operated in
43 countries

22

We've served
over 22
industries

43

We've been
around for 43
years since 1981



You're in good company

Just some of our brilliant clients



ACCORD
MORTGAGES

peppermoney



direct



TRIDENT TRUST



izola Bank

premier
capital
everyone makes
it possible.



1923
INVESTMENTS

BOV
Bank of Valletta



FedEx



iSpot



LeoVegas
MOBILE GAMING GROUP



Endress+Hauser



MTL
Instruments

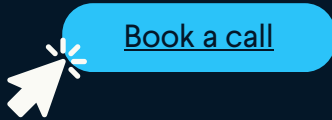


Stahl RIBA



Let's Talk!

Let's get together. We'd love to learn more about you and share how we can partner to take your team to the next level. Book a call through the link, or join us online at any of the following:



[Book a call](#)

info@mdinapartners.com
mdinapartners.com

f /mdinapartners
@ /mdinapartners
t /mdinapartners

Our Solutions

We believe that every client is unique. We refuse to use a 'one size fits all' approach, and when it comes to solving our clients' problems, we always remain faithful to our fundamental beliefs.

01

Leadership Training &
Development
Programmes

02

Sales Team Training
& Development

03

Team Building
Facilitation

04

HR Advisory &
Interim Services

05

Coaching &
Mentoring

06

Step-Change
Advisory

07

Keynote
Speakers

08

Employer
Branding
Consultancy

09

Marketing Team
Training &
Development